

House Energy and Public Utilities Committee

March 2, 2021

Regulated Water Industry Perspective:

Shannon Becker and Donald Denton
National Association of Water Companies (NAWC):
Southeast Chapter









MOVING WATER FORWARD



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Overview

- Private Water & Wastewater Utilities
 - Who we are
 - Where we serve
- Regulation of Private Water & Wastewater utilities
 - Economic Regulation
 - Environmental and Public Health Regulation
 - Rate Setting
- Future of regulated Water & Wastewater
 - Aging infrastructure
 - Regulatory lag
 - Policies that impact regulated water/wastewater



Who We Are

- Private vs Public
- Regulated by NCUC
 - 97 Regulated water / sewer in NC
 - \$249.6M (W&S) vs \$1.4B (Gas) vs \$8.9B (electric)
- Rural / Remote
- Ground water based in NC



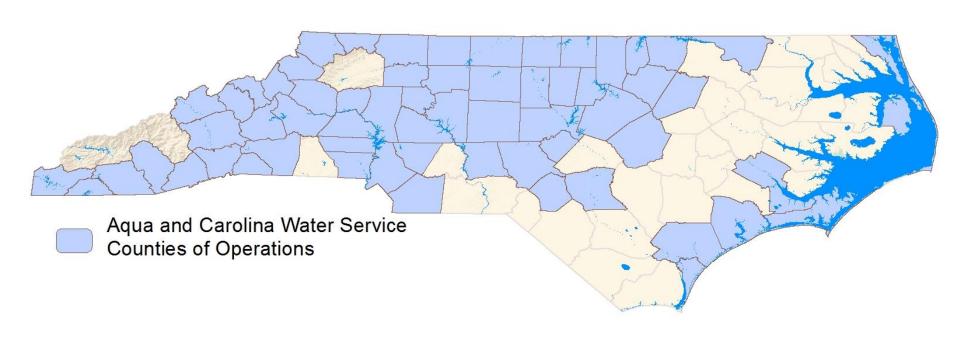
Consolidated resources - economies



Where We Serve

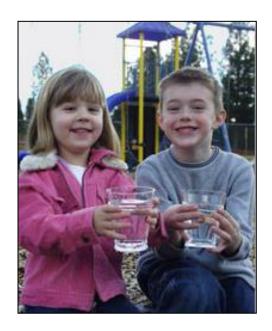
Aqua and Carolina Water Service own and operate

- ≈ 900 drinking and wastewater systems in North Carolina
- ≈ 450,000 people served
- ≈ \$70M annual investment
- ≈ Employment = 300



Expectations for Water Services

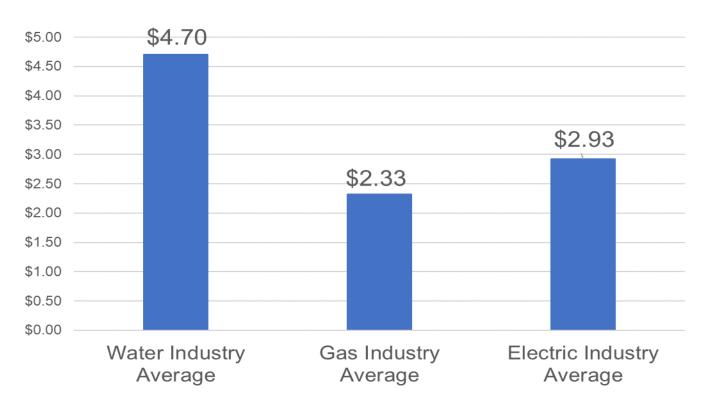
- Only utility service physically ingested
- Must always be safe and reliable
- Primary and Secondary water quality standards
- Emerging contaminants
- Cyber and physical threats





Most Capital Intensive Utility

2019 Capital Invested per \$1 of Revenue





Source: ScottMadden: Management Consultants

Regulation of Water Utilities

Economic

- North Carolina Utilities Commission
- North Carolina Public Staff
- NC Attorney General

Environmental and Public Health

- Environmental Protection Agency (EPA)
- NC Department of Environmental Quality (DEQ)
- NC Department of Health and Human Services (DHHS)
- Local governments



Rate Setting for Water Utilities

- Rates set in a "Rate Case"
 - Judicial-type proceeding at the North Carolina Utilities Commission
 - Up to 300 day transparent process (filing to order)
 - customer hearings
 - Approved Costs are recovered in new rates
- Utility base rates set pursuant to N.C. Gen. Stat. § 62-133
 - Rates must be just and reasonable
 - Rates must be based on the cost of service
 - Utility spending must be necessary and prudent
 - No cost recovery until investments are used and useful



Impact of Regulatory Oversight

- Regulatory structure is designed to ensure the utility is operating efficiently and effectively (e.g. prudent investments and expenses with rates reflecting cost of service)
- By comparison approximately 40% of government water systems do not generate sufficient revenues from rates to meet operating and capital needs*



^{*} Preliminary results of analysis of 149 utilities by the Environmental Finance Center at the UNC School of Government. Source: Ongoing 2017 NC Water and Wastewater Utility Management Survey

State of Existing Infrastructure







Water Challenges in North Carolina

- Infrastructure needs over next 20 years*
 - Drinking Water systems = \$10-15 billion
 - Wastewater systems = \$7-11 billion
 - Users pay the cost
 Only ~7% of drinking water needs covered by grants**
 - Only ~8% of wastewater needs covered by grants**
- Environmental Standards
 - Emerging Contaminants
- Current Regulatory Framework



^{*}Environmental Finance Center (EFC) at the University of North Carolina's School of Government evaluation of needs survey

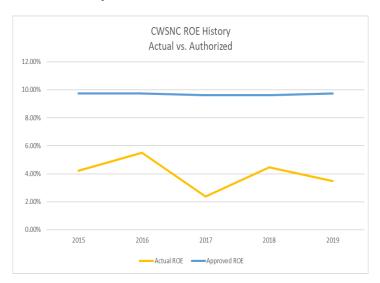
** State Water Infrastructure Authority, Department of Environmental Quality FY2017 and FY2018 funding sources for

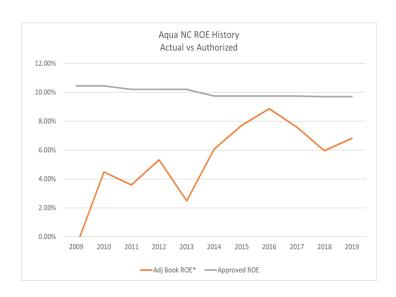
NC water and wastewater system

Water Challenges in North Carolina

Regulatory Framework

- o "Spend then recover" model
- High spending need and little organic customer growth
- Inability to earn allowed return

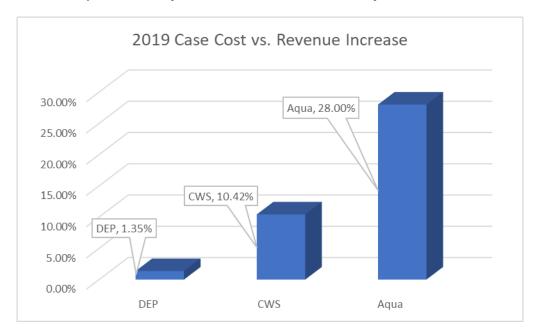






Water Challenges in North Carolina

- Regulatory Framework
 - High spending needs and inability to earn allowed return = more rate cases
 - Rate case costs are added to rates
 - Rate case costs impact utility customers differently

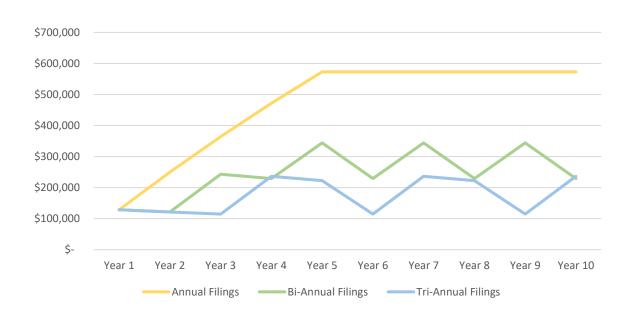




Rate Case Cost Impact



Assumes avg. rate case cost of ~\$500,000 amortized over five years





Thank you



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